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## Thinking I.T.? Let's talk business

Initio is an independent IT project management and consultancy company with a track record of producing big results. From a two partner law firm to international corporations, we've been delivering major IT projects on time, on budget and on brief since 1990. Our experienced team includes some of Australia's leading IT project managers, engineers, programmers, system architects and consultants.

### But what is it that really sets us apart?

- **Quality of our people:** the senior, highly-qualified team you meet upfront is the same experienced team that delivers your project – no passing the buck, no wheeling in juniors, full accountability.
- **Truly independent advice:** we don't resell products, make products or accept any commissions – so you get the solution that works best for you, not our profits.
- **Sensible pricing:** capped project management day rates whether we work 8 or 12 hours, fair hourly rates for engineers, out-of-hours delivery without loadings, and on-budget invoices with no surprises.
- **The result:** deadlines met, risks minimised, budgets controlled and your return on investment delivered.

Let's talk about your next IT project: +61 02 8920 0555 | [info@initio.com.au](mailto:info@initio.com.au)



#### Accreditations:



Quality Endorsed Company



Government Endorsed Supplier



Microsoft Certified Partner



Novell PartnerNet - Gold Partner



SNIA ANZ (Storage Network Industry Association)



Australian Institute of Project Management



Citrix Alliance Partner



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## Company Overview

### Delivering on time and on budget since 1990

When you initiate your IT project with Initio, you receive more than just quality independent IT advice. You get consultants who think creatively about the best solution for you, technical engineers who understand your business objectives, and project managers who have a track record of delivering results. You work with a team of industry professionals.

Initio was formed in Sydney in 1990 by Fiona McDougall, the Managing Director and senior Program Manager. Since then, the company has enjoyed steady organic growth thanks to its many long-term relationships with major corporates.

Initio has taken its specialised IT skills into a broad range of industries including finance and banking, legal, aviation, IT, telecommunications, insurance and government.

**Initio has always believed in remaining completely independent.** While we work with all the major suppliers in the industry, we are not associated with any other companies, do not resell third-party products and do not receive commissions for any products or services we recommend. We believe this is the only way to ensure that any advice is truly independent and unbiased.



[See 10 reasons to choose Initio »](#)

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Quality Endorsed  
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Microsoft Certified  
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Novell PartnerNet  
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Australian Institute  
of Project Management



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